

Cracow, day 25.08.2014

TELE-FONIKA Kable S.A.
(formerly:
TELE-FONIKA Kable Sp. z o.o. S.K.A.)
+48 12 652 50 00
+48 12 652 51 56
info@tfkable.com
Wielicka 114
30-663 Krakow, Poland

INQUIRY No 10/ENG/OIN/2014

I. Title:

We would like to invite you to submit your the best offer for GIS test adapter 550 kV (included installation and training) circled on the below layout.

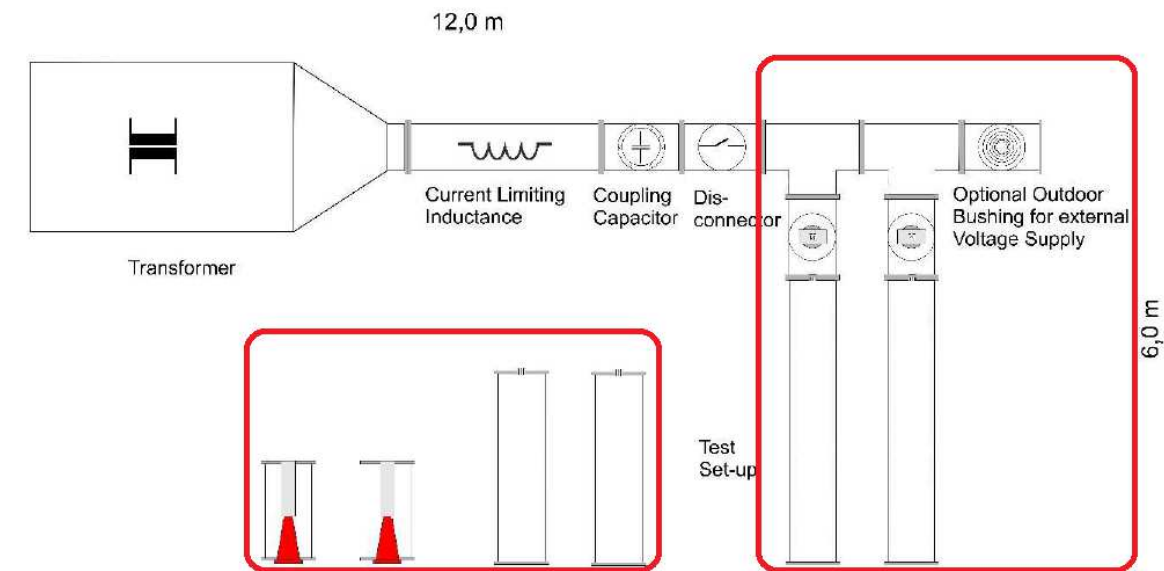


Figure 1. Layout of the complete Test Equipment

Management Board:

President:
Ryszard Pilch

Vice President:
Piotr Mirek

Vice President:
Bartłomiej Zgrzyzek

Company is registered at the Register of Entrepreneurs of the National Court Register in the District Court for Krakow-Srodmiestcie in Krakow, Department XI of the National Court Register with number KRS 0000491666.

REGON: 270543582

NIP: 626-000-43-86

Initial capital:
922 993 350 PLN (wholly paid-up)

www.tfkable.com

II. The offer must include following data:

1. Technical specification,
2. Offer expiration data,
3. Net price,
4. Delivery cost to:
Tele-Fonika Kable S.A. ul. Fordońska 152, 85-957 Bydgoszcz,
5. Terms of payments,
6. Warranty and Guaranty period.

III. Place and date of submission of the offer

Offers in sealed envelopes have to be sent to Mrs. Marta Lenard for the following, address : Tele-Fonika Keble S.A. Francuska street no.36, 40-028 Katowice, Poland. Additionally, the electronic version of the offer should be sent by e-mail to marta.lenard@tfkable.com till 9th of September 2014

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IV. Evaluation of tenders

The offer will be evaluated on base of the criteria shown in the table below.

| | Points | W % | Min. p. | | Max. p. | |
|---|--------------------|-------------|----------|------------|-----------|------------|
| Compatibility with inquiry apytaniem | Requirement | | | | | |
| Price | 0-5 | 30% | 1 | 0,3 | 5 | 1,5 |
| Terms of payment | 0-4 | 20% | 1 | 0,2 | 4 | 0,8 |
| Time of delivery | 0-5 | 30% | 2 | 0,6 | 5 | 1,5 |
| Warranty/Guaranty | 0-4 | 20% | 1 | 0,2 | 4 | 0,8 |
| SUM | 0-18 | 100% | 5 | 1,3 | 18 | 4,6 |

Minimum requirements to acceptance the offer is >1,3 point. and following point must be fulfilled .

Information about table:

- Compatibility with inquiry : 0 – replacements, no element, a smaller range compared to inquire, deficiencies formal legal
- Price:
 - 5 – less than budget
 - 4 – budget,
 - 3 – 5% higher than budget,
 - 2 – 10% higher than budget,
 - 1 – 15% higher than budget,
 - 0 – 20% higher than budget,
- Terms of payment:
 - 0 – 100% prepayment
- Time of delivery – awarded according to the actual / valuation / required deadline for completion:
 - 5 – less than 7 weeks,
 - 4 – 7 weeks,
 - 3 – one week after the deadline,
 - 2 – 2 weeks after the deadline,
 - 1 – 3 weeks after the date,
 - 0 – more than four weeks after the deadline.
- Warranty:
 - Awarded according to specification of inquiry:
 - construction topice – 5 years,
 - instalation – 3 years.

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Vice President:
Piotr Mirek

Vice President:
Bartłomiej Zgryzek

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Tele-Fonika Kables S.A. reserves the right to change the assessment of the offer. The change may be the subject (criteria), parameters and their weight, depending on the specifics of the ordered equipment or services. Each change will be entered to the inquiry.

One of the additional indicators, which may be taken into account, is the testimonials of the offerent. Depending on the specifics of the contract, the sales level of equipment, number of orders on a scale of past 5 years and the list of authorities (the country, the level of production) will be taken under consideration.

V. Compliance with legal requirements, health and safety, depending on the specifics of the offer

The tendered is required to meet / provide all the legal requirements that associated with equipment or service offered.
you meet the legal requirements or safety associated with a higher bid you have to specify

VI. Information about the chosen offer

Only the best offer from between the delivered offers will be chosen for negotiation. Purchaser will inform bidders in person and set time of negotiations.

VII. Additional information

- organization side:
Agnieszka Moksa phone no. 665 810 601 and e-mail:
agnieszka.moksa@tfkable.com
- technical side:
Sebastian Zakrzewski phone no. 665 810 127 and email:
sebastian.zakrzewski@tfkable.com

Management Board:

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Best regards
Agnieszka Moksa
Senior Investment Specialist
tel. 012-652-55-94
kom. 665-810-601
e-mail: agnieszka.moksa@tfkable.com